

Hebron municipality business incubator

Introduction

Hebron city

- Hebron city is located in the southern part of the west bank
- The largest city with population of 202,172
Divided into 2 parts H1 under Palestinian authority control , and H2 under Israeli military control

Hebron Municipality

- The largest institution in the city in terms of the number of services provided, projects carried out and the operational labor force
- Hebron municipality has a Youth and sports department which is fully responsible for running and managing six Youth, cultural, and sports centers distributed across the city

Strategic Objectives of the Youth, Sports and cultural sector

- Ensuring continuous infrastructural development of all youth , sports, and cultural facilities
- Promoting youth initiatives
- Promoting vocational skills and capabilities of youth
Promoting Hebron city as a child-, adolescent-, and elderly friendly city
- Empowering women
- Providing diverse programs and services to the local community



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Institutional setting

What is Hebron Municipality Business Incubator (HMBI)

- HMBI is a dynamic process of business development)
- HMBI will nurture fresh graduates in both Academic) and vocational specialties and also young firms
- helping them to survive in their early stage
- HMBI will provide)
- Infrastructural support i.e. office space, meeting room Platform to do networking
- Management assistance
- Other support services, specific to incubators

Concept of the foundation

A business incubator is a small business support measure to accelerate the growth and improve the success rate of entrepreneurial start-ups through

- minimizing entrepreneurial risks
- increasing competitiveness
- growing innovation capacity and cooperation abilities

Benefits of Incubation

- For Tenant Companies
- For Corporate World
- The new technology / product gets developed
- Informed investment choice
- Possibilities for takeover
- For Govt
- Economic development
- Social benefits
- Encouragement to innovate

Incubator's objectives

- Increase Survival degree
- Profit utility
- High rate of value added
- New job creation
- Synergic environment
- Economical development

Office and infrastructure possibilities

- Office space
Studios, equipped offices and workspaces, meeting rooms (shared administrative costs
Secretary services
IT
- Computers, internet connection (incl. Wi-Fi), servers
individual telephone number

Foundation's partners Steering Committee

- Hebron municipality
- Hebron governorate
- Chamber of commerce
- Polytechnic, Hebron, and Jerusalem Open Universities
- Businessmen Forum
- Businesswomen Forum



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Activities

Main Activities

- Incubate early stage entrepreneurial ventures based on technology and innovation
- Create physical infrastructure and support systems necessary for business incubation activities
- Facilitate networking with professional resources, which include mentors, experts, consultants and advisors for the tenanted companies
- Identify technologies/innovations which have potential for commercial ventures
- Promote and foster the spirit of entrepreneurship
- Carry out activities that facilitate knowledge creation innovation and entrepreneurship activities

How to become a tenant

Submission of application

Commission's decision on qualifying for pre-incubation

PRE-INCUBATION, BUSINESS PLAN TRAINING

Commission's decision on qualifying for incubation

Conclusion of a contract

1 year

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Lassons

Marketing

- Participation in related Events and seminars
- Networking with other institutions Associations
- Private Investors, etc
- Local & International Fairs and Exhibitions
- Entrepreneurship Development Programs
- Media and Press Coverage



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Follow up

Expectations from the visit

- Benefit from participant experience in business incubators
- Organizational Structure of business incubators
- Studying models of business incubators in Berlin
- The curriculum of training courses introduced to candidates
- Criteria/s for choosing tenanted projects and companies among candidates
- Helping us in some of the training courses in Hebron and the ability to host some of the trainees in Berlin
- Finding ways for fund raising

Key success factors for HMBI

- Broad support from different stakeholders
- Adequate incubator building. Korean center
- Secured long-term financing
- Clear entry- and exit criteria
- Actively embedded into a national and international network
- High professional, dedicated and qualified long term staff from different educational background

