



E-SPACE
Company Presentation
February 2018

We are E-Space

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- The first and only company on the Georgian market dedicated to support and promotion of electric vehicles (EVs) in the country and the region; and to support the implementation of new technologies
- Founded by electric mobility enthusiasts in 2016 with an aim to popularise and promote EVs in Georgia
- The only company to own and operate electric vehicle public charging station network in Georgia
- A multi-brand EV salon to be opened in the Rose Revolution Square in the 1H 2018

Why electric?

Global trend:

- New registrations of electric cars increased by 70% between 2014 and 2015, over 550K vehicles sold
- Global EV deployment target of 100 million cars by 2020*
- Between 2013 and 2019, EV market expected to grow at CAGR of c.19% to US\$272 bn from US\$84 bn in 2012
- In many countries the share of electric cars already exceeds 1%. For Georgia 1% share would translate into **10,000 electric vehicles**

**Paris Declaration of Electro-Mobility and Climate Change and Call to Action*

Local ecology:

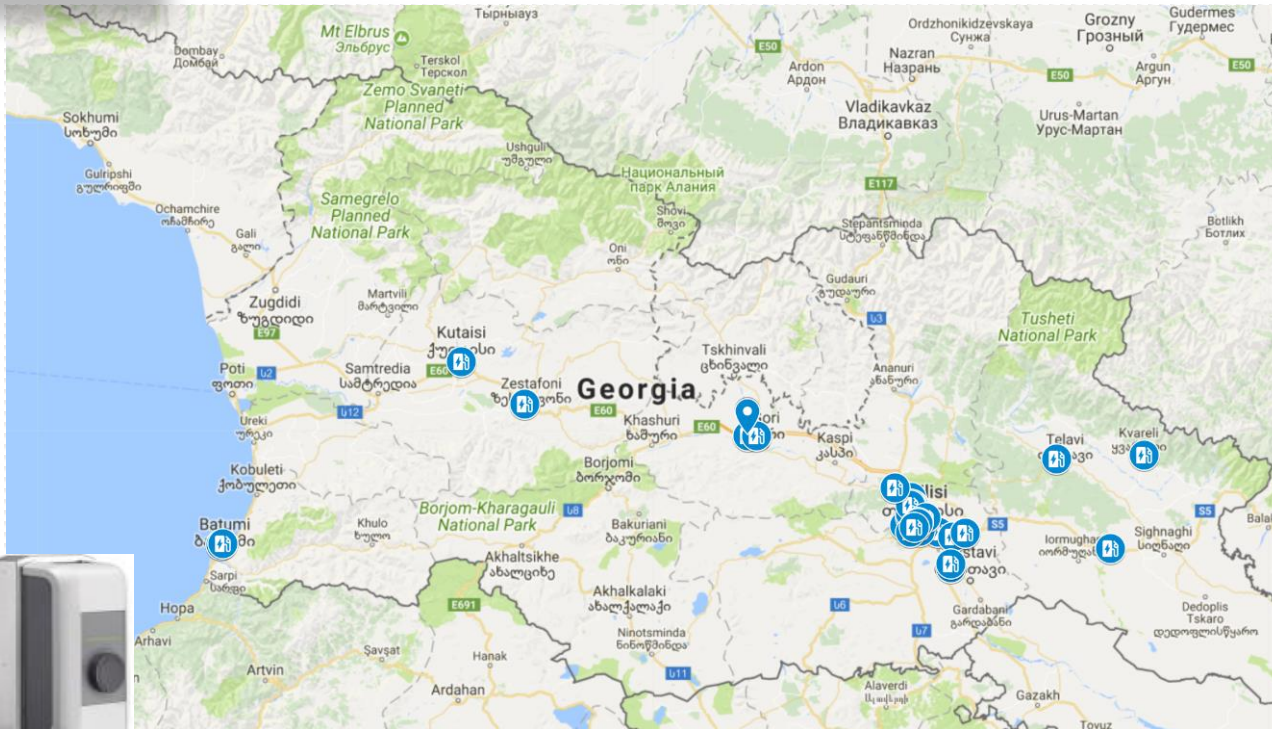
- Georgia is #1 country in the world in mortality rate attributed to air pollution*
- Air pollution index in Tbilisi – 75.00 (HIGH)**
- Hydro accounts for c.80% of Georgia's power generation, which means limited damage to the environment

** World Health Organization*

***International Energy Agency*

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Charging network

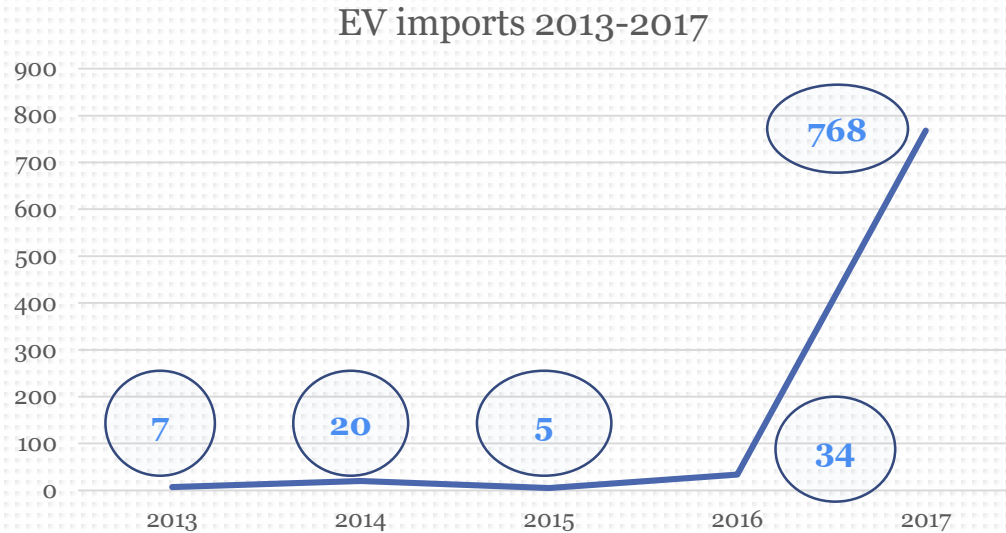


- A network of **40** public charging stations (Level 2 22 kW) in various cities
- Of which 27 in Tbilisi
- One fast charger on the main highway



- Chargers located at parking facilities either public or owned by shopping malls, supermarkets, shopping malls, petrol stations, real estate developers, etc
- Chargers are free for customers in 2018

“If you build it they will come”



- Fully electric vehicles

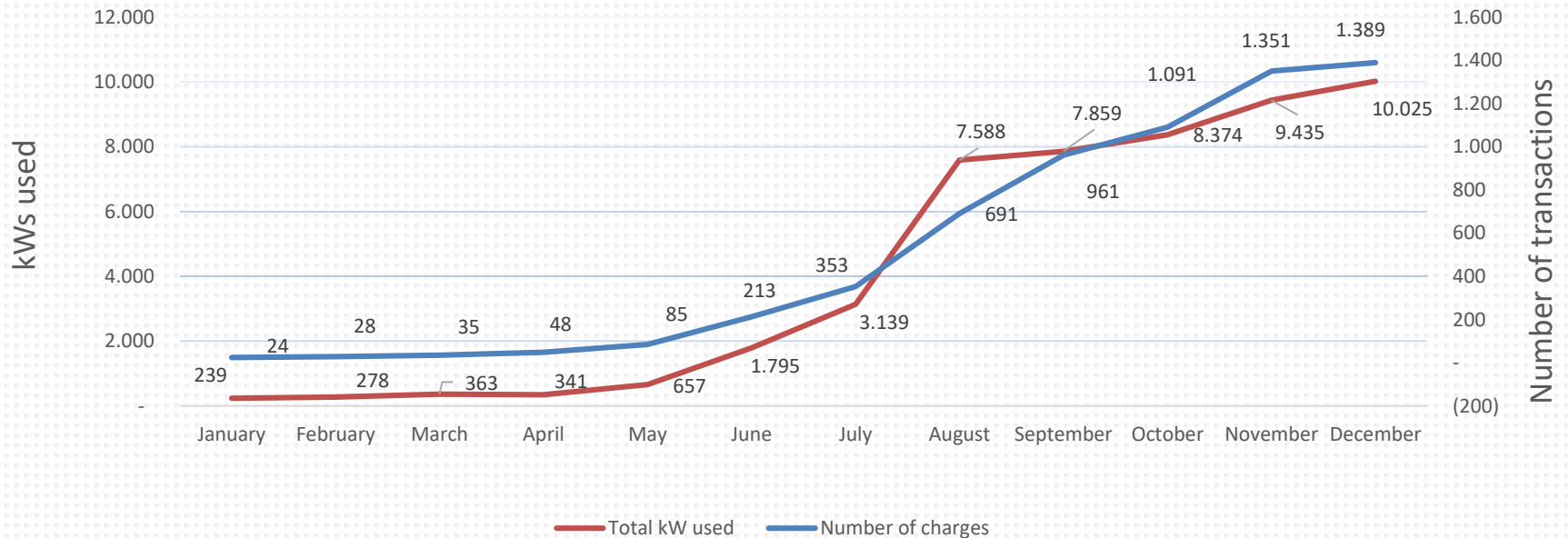


First E-Space
charger
installed in
November
2016

Source: MIA

2017 – the year of change

Number of charges and kW used



Advancing e-mobility in Georgia

- EVs exempt from import tax
- Free parking in Tbilisi for EVs
- Free charging at public chargers in 2017 and 2018

Challenges

- Abundance of public chargers throughout the country
- Accessibility to designated parking areas
- Fast chargers on the main highways
- Ability to charge at homes



Our plans



- Continue deployment of **public chargers** across Georgia
- Offer wide range of EV products and brands
- Convenient charging experience for the customers via dedicated **mobile application**
- A mobile application will allow the customers to check the availability of EV charger at specific merchant or location and book their time for charging
- **More quick chargers** on the main Georgian highways in 2018
- Facilitate access to **home charging**
- **Go regional**

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Our partners

KEBA

Official Reseller in Georgia



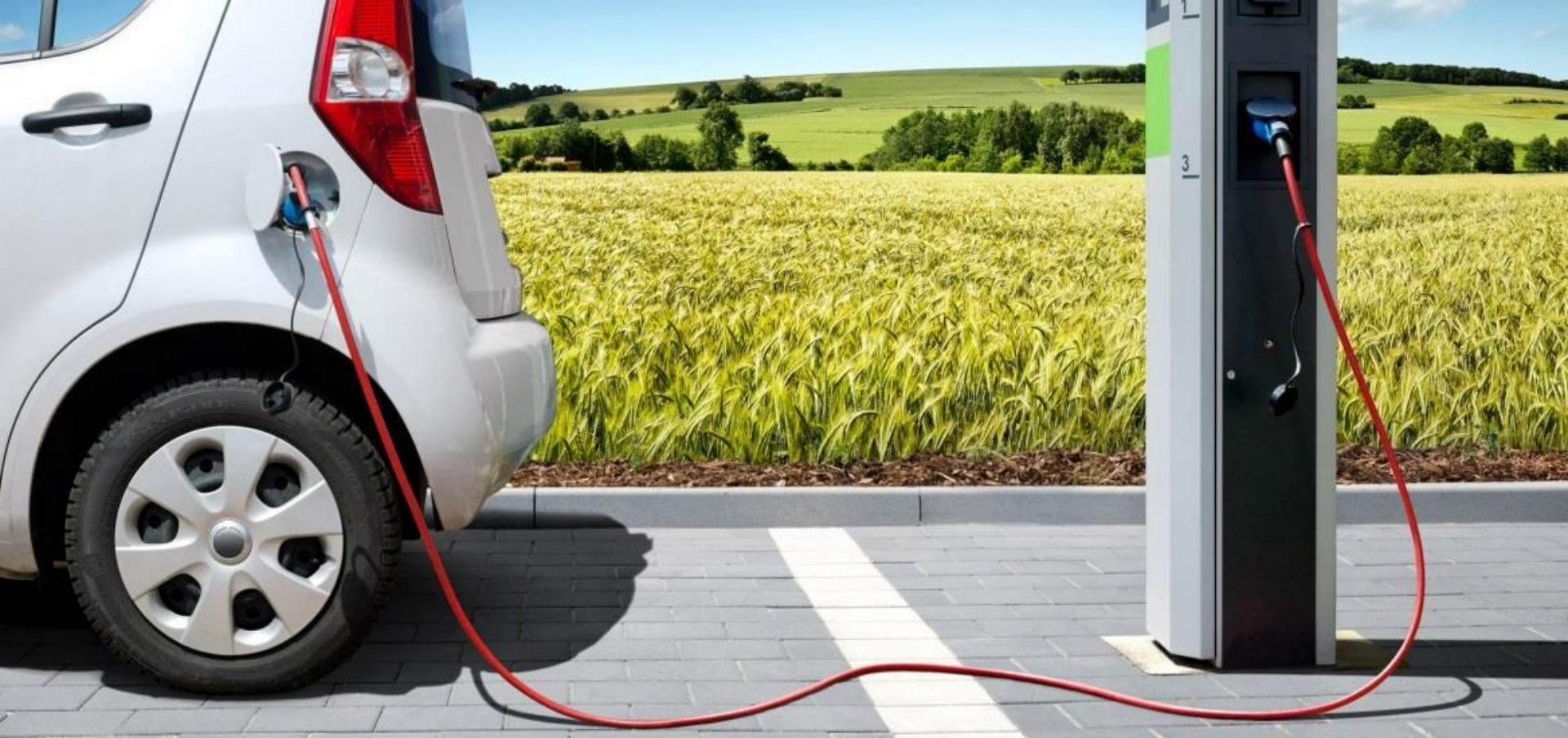
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